

Dear customers, Shalom!

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We are delighted to inform you that we plan IY"Y to be visiting England between the 20<sup>th</sup> and 27<sup>th</sup> March, to update for Version 20.0.

We have all experienced a few tumultuous, challenging years since our last visit to the country. Still, at Otzar HaChochma we continued navigating our ship through the storm with confidence, adding approx. 5,000 new titles per year.

With the Version 18.0 update, we published **Meforshei HaOtzar**, a program designed for those who study Gemara. Words cannot adequately convey the tremendous benefit that this program brings to each and every learner. The attached brochure, nevertheless, tries to scratch the surface of how beneficial this program truly is.

In Version 19.0 we launched Otzar HaChochma's **new interface**. It is now smarter, faster and more user friendly than before.

This year we will be staying at a **different London address** — **The Croft Court Hotel 44 Ravenscroft Ave. Golders Green London NW11 8AY** We are available between 9am and 7pm.  
HOTEL Tel. 020-8458-3331 (Ask for Mr. Aharon Sela) Cell. 078-8734-5638

**Stamford Hill** Deliveries go out at 4pm. On Mon. Tues. Wed. & Thurs. 21-24 March From:

**Bikur Cholim office** 2a Northfield Road London N16 5RN Opening Hours: 9:30am – 16:30pm

The Bikur Cholim office has kindly agreed to serve as a pickup point for the drives. Since they run a **very busy place**, we have **promised** that we will not involve them with anything to do with **deliveries, payments, drop-off and/or pick-up times, or anything** else connected to these updates.

We sincerely request: **Please enter the office, place your drive in the designated drop-off bag, or take your drive from the "returns" bag**, without approaching the office secretary, or any of the staff with questions.

Likewise, please **do not call their office** to give your details or to find out information.

Regarding payment — please attach it to the drive, or pay in advance through our Jerusalem office.

We would like to show our appreciation for the Bikur Cholim's willingness to help us out, by making sure that they are not involved in something that really has nothing to do with them. **Thank you for understanding!**

**Manchester** A delivery will be leaving Manchester for London on the 23 March.

You can bring your hard drives until 22 March to the following address:

**Rav Yehuda Levenberg** 9 Queen drive Prestwich M25 OHQ or at the Beis Yechiel Beis Medrash.

#### **Information regarding the London Update:**

After so many trips to London, and having learned from experience, we allow ourselves to make certain requests. These will enable us to serve you to the best of our ability, so thank you!

1. Please fill in the form that appears in the information booklet, and send it to us.

[otzar@otzar.biz](mailto:otzar@otzar.biz) Or by WhatsApp/Fax: 02-5712713

**Please do your best to save us precious time, and send us this form (or any other message) at the earliest possibility. This will spare us the effort of having to make contact to each of you personally in the phone. Thank you.**

2. Payment can be made in cash, or by credit card (up to 10 installments).  
We cannot accept cheques.  
Please pay **in advance** when you send the hard drive to be updated.
3. To update your drive to Version 20.0, we need to wipe the drive clean and reinstall the data. Before we do that, please read the **Important information for those updating from versions 18.0 and lower** that appears in the Information booklet.
4. If you need to change your drive, we offer a 3 Terra drive disk for £65
5. We ask you to please not wait until the last moment to bring in your drive, but to bring it in at the earliest possibility.  
We would be happy to find a large pile of drives waiting for us at the hotel, when we arrive on Sunday, 20<sup>th</sup> of March.
6. Here is a price list in UKP (for those paying in cash), or USD (for those paying by credit card):

**Below are the upgrade prices:**

From version 19.0 PLUS 6000 new books – £191 (\$246)  
 From version 18.0 PLUS 11,000 new books – £343 (\$475)  
 From version 17.0 PLUS 16,000 new books – £405 (\$561)  
 From versions 15.0-16.0 PLUS 26,000-31,000 new books – £434 (\$600)  
 From version 7.0-14.0 PLUS 36,000-71,000 new books – £458 (\$633)  
 From version 6.0 or earlier PLUS 77,000 and more new books – £480 (\$663)

**Prices of the additions and institutional packages:-**

**The Meforshei HaOtzar package** – £440 (\$610)  
 The *Zichron Aharon* package – £135 (\$187) (Possible from version 18.0 and above)  
 The *Machon Chochmat Shlomo* Package – £85 (\$117)  
 The *Machon Ofek* Package – £143 (\$197)  
 The *Mosad HaRav Kook* Package – £105 (\$434)  
 The *Ahavat Shalom* Package – £188 (\$260)  
 The *Chabad* Package – £77 (\$107)  
 The *Talmudic Encyclopedia* Package – £90 (\$125)  
 The *Machon Yerushalayim* Package with *Otzar Mifarshei HaTalmud* –£239 (\$330)  
 Add *Otzar Mifarshei HaTalmud* to the *Machon Yerushalayim* Package that I currently own - £25 (\$34)

We know that for many of our British customers, the cost of this service comes out steeper this year, as you are being asked to cover the costs of 3 upgrades at once. Just so you know, making these 3 updates in one go, comes out cheaper than upgrading separately, year after year. Moreover, we are allowing you to spread the payment over 10 installments by credit card, as opposed to five, as we allowed in the past.

We are looking forward to hearing from you, and to meeting you in London.  
 You are invited to come to the hotel, where we will be happy to guide you on how to use Meforshei HaOtzar, and the new interface (by phone appointment).

Wishing you a Happy Purim,  
 and Kol Tuv!

The Otzar HaChochma Staff, Jerusalem